



Executive Summary

Webs Electronics is specialized in distributing IT equipment and computer components online. They have a wide range of IT networking and storage products from Cisco, HP, Juniper, Huawei and other top brands. With their ready stock and fast delivery helps any project to be completed in stipulated time and they care about that in providing express delivery options to their customers.

Computerization / Software Requirements

Webs electronics were looking for VAT accounting software for their finance management after VAT accounting software implications in UAE in the beginning 2019. As the VAT applies in UAE, The market requirement for VAT software was enormous and businesses were getting affected due to non-availability of technology and systems.

Challenges

They were using excel for managing their accounts, inventory and were facing a lot of issues in it, As they used to import and export mainly globally, the challenge they were facing was mainly stock management specially after VAT implications the Legal liability was also increased.

Solution

After analyzing the customer gap areas, we recommended and implemented ZOHO Books VAT accounting software and ZOHO Inventory module that provided them privilege to manage all operations smoothly from Customer/Vendor Management, Inventory process and entire reporting structure including successful and smooth VAT returns to UAE Government.

Benefits

Now they can manage their Account receivable/payable, inventory, bank/cash all at single place with mobile access also, they have better control with lots of real time conversation take place on core business improvement perspective.

Results

There customers are satisfied and timely reporting is created, hence making them efficient. Their business has grown tremendously as now they have more time to focus mainly on business development activities rather operational activities.

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UAE: +971 50 4722958

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